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6. THE COLLEGE SEARCH

- A. The reality in college recruiting depends on:
 - a. Player's abilities
 - b. The needs of the college(s) recruiting the player
 - c. The summer program that the player chooses
 - d. Geographic location, colleges close to your home are more likely to contact you
- B. Internet recruiting services
 - a. Don't use these services! If you ask any college coach about the services, they will tell you that they don't recruit anyone that they have not seen in person.
 - b. These services flood coaches e-mails with player information that normally is not looked at by coaches
- C. Find the right college program
 - a. Don't expect college coaches to beat down your door
 - b. Be pro-active with your research and your son's recruiting
 - c. By the start of junior year, develop a list of schools to consider
 - d. Be honest about your son's talents and try to find schools that fit him both academically and athletically
 - e. Work with high school, fall, and summer coaches to find the right program
 - f. Once your list is refined, visit these schools and talk to the coaches. Make sure the school fits
 - g. Explore the early signing period
 - h. Don't worry if your son isn't signed by start of senior year, there are still plenty of opportunities available
- D. Tips for contacting college coach
 - a. Visit the websites for the colleges and fill out player questionnaires
 - b. Respond to all questionnaires sent through mail
 - c. When contacting a coach, address them as Coach (last name). If you contact them with Dear Coach, your mail will likely get thrown away
 - d. Make sure your son does all this work. College coaches want to talk to the players, not the parents. This is where college coaches start to figure out what type of person the player is and if they will fit in their program.